

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

RUSTON, LOUISIANA

JUNE 30, 2013 AND 2012

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 10/23/13

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

RUSTON, LOUISIANA

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AUDITED FINANCIAL STATEMENTS

HEARD, McELROY, & VESTAL

LLC

CERTIFIED PUBLIC ACCOUNTANTS

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September 5, 2013

The Board of Directors
Louisiana Tech University Foundation, Inc.
Ruston, Louisiana

Independent Auditor's Report

Report on the Financial Statements

We have audited the accompanying financial statements of Louisiana Tech University Foundation, Inc., which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

HMV

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Louisiana Tech University Foundation, Inc. as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 5, 2013 on our consideration of Louisiana Tech University Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Louisiana Tech University Foundation, Inc.'s internal control over financial reporting and compliance.

Heard, McElroy & Vestal, LLC

Shreveport, Louisiana

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2013 AND 2012

<u>ASSETS</u>	<u>2013</u>	<u>2012</u>
Cash and cash equivalents	16,893,954	13,976,697
Accounts receivable-Note 11	4,098,122	4,581,997
Contributions receivable, net-Note 6	1,135,229	1,785,077
Accrued interest receivable	10,782	14,880
Investments-Notes 3 and 4	30,663,724	24,823,613
Fixed assets, net-Note 5	1,156,329	1,350,247
Other assets	242,097	285,474
Restricted assets-investments-Notes 3 and 4	<u>39,545,525</u>	<u>37,906,141</u>
Total assets	<u>93,745,762</u>	<u>84,724,126</u>
<u>LIABILITIES AND NET ASSETS</u>		
<u>Liabilities:</u>		
Accounts payable	715,637	836,013
Accrued interest payable	23,363	26,496
Annuities liability-Note 10	308,215	309,394
Deferred revenue-Note 11	3,931,518	4,576,771
Notes payable-Note 7	1,588,116	1,733,554
Due to Louisiana Tech University-Note 8	<u>38,475,494</u>	<u>37,203,895</u>
Total liabilities	45,042,343	44,686,123
<u>Net assets:</u>		
Unrestricted:		
Undesignated	4,167,170	4,273,464
Invested in capital assets, net of related debt	<u>(431,787)</u>	<u>(383,307)</u>
	3,735,383	3,890,157
Temporarily restricted-for specific purposes	22,258,819	17,053,365
Permanently restricted-endowment-Note 12	<u>22,709,217</u>	<u>19,094,481</u>
Total net assets	<u>48,703,419</u>	<u>40,038,003</u>
Total liabilities and net assets	<u>93,745,762</u>	<u>84,724,126</u>

See accompanying notes to financial statements.

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<u>Revenues, gains and other support</u>				
Contributions	114,071	8,942,662	3,651,146	12,707,879
Contributed services	553,786	-	-	553,786
Interest and dividends income	18,022	572,949	131	591,102
Lease income	-	-	-	-
Service charges	977,264	15,500	-	992,764
Realized and unrealized gains (losses) on investments, net	18,159	1,260,435	-	1,278,594
Other	<u>352,110</u>	<u>2,188,486</u>	<u>35,716</u>	<u>2,576,312</u>
	2,033,412	12,980,032	3,686,993	18,700,437
 Net assets released from restrictions	<u>7,846,835</u>	<u>(7,774,578)</u>	<u>(72,257)</u>	<u>-</u>
Total revenues, gains and other support	9,880,247	5,205,454	3,614,736	18,700,437
 <u>Expenses:</u>				
Instructional support	1,393,554	-	-	1,393,554
Academic support	89,684	-	-	89,684
Research	226,472	-	-	226,472
Institutional support	1,727,253	-	-	1,727,253
Student financial aid	599,544	-	-	599,544
Student services	204,700	-	-	204,700
Auxiliary	3,514,357	-	-	3,514,357
General administrative services	1,338,587	-	-	1,338,587
Fundraising	<u>940,870</u>	<u>-</u>	<u>-</u>	<u>940,870</u>
Total expenses	10,035,021	-	-	10,035,021
 Assets dedicated to Louisiana Tech University, net-Note 12	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Change in net assets	(154,774)	5,205,454	3,614,736	8,665,416
 <u>Net assets, beginning of year</u>	<u>3,890,157</u>	<u>17,053,365</u>	<u>19,094,481</u>	<u>40,038,003</u>
 <u>Net assets-end of year</u>	<u>3,735,383</u>	<u>22,258,819</u>	<u>22,709,217</u>	<u>48,703,419</u>

See accompanying notes to financial statements.

2012			
<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
202,427	9,769,740	663,759	10,635,926
903,517	-	-	903,517
22,928	548,634	-	571,562
-	5,917	-	5,917
915,762	11,266	-	927,028
14,214	(64,947)	(468)	(51,201)
<u>262,561</u>	<u>718,086</u>	<u>64,102</u>	<u>1,044,749</u>
2,321,409	10,988,696	727,393	14,037,498
<u>6,422,720</u>	<u>(6,179,139)</u>	<u>(243,581)</u>	<u>-</u>
8,744,129	4,809,557	483,812	14,037,498
795,853	-	-	795,853
36,484	-	-	36,484
170,669	-	-	170,669
886,492	-	-	886,492
546,803	-	-	546,803
143,359	-	-	143,359
3,544,709	-	-	3,544,709
1,009,847	-	-	1,009,847
<u>1,405,314</u>	<u>-</u>	<u>-</u>	<u>1,405,314</u>
8,539,530	-	-	8,539,530
-	-	<u>120,000</u>	<u>120,000</u>
204,599	4,809,557	363,812	5,377,968
<u>3,685,558</u>	<u>12,243,808</u>	<u>18,730,669</u>	<u>34,660,035</u>
<u>3,890,157</u>	<u>17,053,365</u>	<u>19,094,481</u>	<u>40,038,003</u>

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	<u>2013</u>	<u>2012</u>
<u>Cash flows from operating activities:</u>		
Change in net assets	8,665,416	5,377,968
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	311,702	305,003
Net unrealized (gain) loss on long-term investments	(750,080)	241,097
Realized (gain) on sale of investments	(535,859)	(183,800)
<u>(Increase) decrease in assets:</u>		
Accounts receivable	483,875	707,243
Contributions receivable, net	649,848	(10,603)
Accrued interest receivable	4,098	(572)
Other assets	43,377	(50,267)
<u>Increase (decrease) in liabilities:</u>		
Accounts payable	(120,376)	173,503
Accrued interest payable	(3,133)	(1,306)
Annuities liability	(1,179)	81,371
Deferred revenue	(645,253)	(716,681)
Contributions restricted for long-term investment	<u>(3,651,146)</u>	<u>(663,759)</u>
Net cash provided by operating activities	4,451,290	5,259,197
<u>Cash flows from investing activities:</u>		
Purchases of fixed assets	(117,784)	(266,279)
Purchases of investments	(7,615,753)	(5,111,280)
Proceeds on sale of investments	4,071,898	3,110,128
(Decrease) increase in due to Louisiana Tech University	<u>(1,378,102)</u>	<u>28,302</u>
Net cash (used) by investing activities	(5,039,741)	(2,239,129)
<u>Cash flows from financing activities:</u>		
Contributions restricted for investment in endowment	3,651,146	663,759
Payments of notes payable	<u>(145,438)</u>	<u>(140,530)</u>
Net cash provided by financing activities	3,505,708	523,229
<u>Increase in cash and cash equivalents</u>	2,917,257	3,543,297
<u>Cash and cash equivalents-beginning of year</u>	<u>13,976,697</u>	<u>10,433,400</u>
<u>Cash and cash equivalents-end of year</u>	<u>16,893,954</u>	<u>13,976,697</u>

See accompanying notes to financial statements.

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2013 AND 2012

1. Organization and Significant Accounting Policies

Organization

The Louisiana Tech University Foundation, Inc. (the Foundation) was organized to solicit, receive, hold, invest and transfer funds for the benefit of Louisiana Tech University (Louisiana Tech University). Additionally, the Foundation assists Louisiana Tech University in meeting the criteria for accreditation as outlined by the Commission on Colleges for the Southern Association of Colleges and Schools. Louisiana Tech University and the Foundation are also in a management agreement related to endowed chairs and professorships. This agreement is in compliance with Board of Regents policy and allows the Foundation to manage funds on behalf of Louisiana Tech University. The Foundation is a separate legal entity and is not included as part of the reporting entity of Louisiana Tech University.

Significant Accounting Policies

Basis of accounting

The Foundation's financial statements are presented on the accrual basis of accounting in accordance with generally accepted accounting principles of the United States of America. Accordingly, they reflect revenues and related receivables when earned rather than when received and expenses and related payables when incurred rather than when paid.

The Foundation maintains its accounts in accordance with the principles of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

Financial statement presentation

The Foundation is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations. However, these assets may be designated by management for specific purposes.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or passage of time. This classification includes gifts, annuities and unconditional promises to give for which the ultimate purpose of the proceeds is not permanently restricted.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all of, or part of, the income earned on the related investments for general or specific purposes.

1. Organization and Significant Accounting Policies (Continued)

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

Net Assets Released from Restrictions

Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fund-raising activity.

Investment Income

Income and realized and unrealized net gains and losses on investments of endowment and similar funds are reported as follows:

- as changes in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund;
- as changes in temporarily restricted net assets if the terms of the gift impose restrictions on the use of the income;
- changes in unrestricted net assets in all other cases.

Temporarily Restricted Net Assets

With respect to temporarily restricted net assets, the Foundation has adopted the following accounting policies.

Contributions with Restrictions Met in the Same Year - Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of temporarily restricted net assets, and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions.

Release of Restrictions on Net Assets for Acquisition of Land, Building and Equipment - Contributions of land, building and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the unrestricted net asset class. Contributions of cash or other assets to be used to acquire land, building and equipment without such donor stipulations concerning the use of such long-lived assets are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

Cash and Cash Equivalents

Cash and cash equivalents principally include cash and money market investments not held by trustees. For purposes of the cash flow statement, all highly liquid instruments with original maturities of three months or less are considered cash equivalents.

1. **Organization and Significant Accounting Policies** (Continued)

In-Kind Gifts

Gifts of investments, real estate, and other property contributed to the Foundation are recorded at estimated fair value at date of contribution.

Accounts Receivable

Accounts receivable consists of amounts due from outside parties. Management evaluates the collectibility and aging of those accounts receivable in determining the need for an allowance for doubtful accounts.

Investments

Investments in marketable securities with readily determinable fair values are stated at fair value. Realized gains or losses on sales of investment securities are based upon the cost of the specific security sold. Unrealized gains and losses are included in the change in net assets.

Fixed Assets

Depreciation is provided on the straight-line method based on the estimated useful lives of the depreciable assets which range from two to thirty years. The Foundation capitalizes expenditures in excess of \$2,500 for fixed assets at cost.

Tax Status

The Foundation is exempt from federal income taxes under Section 501(a) of the Internal Revenue Code (IRC) as an organization described in IRC Section 501(c)(3). Therefore, no provision for income taxes has been made in the financial statements, but the Foundation is required to file an annual information tax return. The Foundation is also required to review various tax positions it has taken with respect to its exempt status and to determine whether in fact it is a tax exempt entity. The Foundation must also consider whether it has nexus in jurisdictions in which it has income and whether a tax return is required in those jurisdictions. In addition, as a tax exempt entity, the Foundation must assess whether it has any tax positions associated with unrelated business income subject to income tax. The Foundation does not expect its positions to change significantly over the next twelve months. Any penalties related to late filing or other requirements would be recognized as penalties expense in the Foundation's accounting records.

The Foundation files U.S. federal Form 990 for informational purposes. The Foundation's federal income tax returns for the tax years 2009 and beyond remain subject to examination by the Internal Revenue Service.

Funds Functioning as Endowment

The Foundation has designated funds for which the income earned is designated for specific uses. Because there is no donor-imposed restriction, these funds are classified as unrestricted net assets, however, the Foundation restricts the use of the funds in the same manner as a donor would by creating an endowment.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts in the fiscal year ended June 30, 2012 financial statements have been reclassified to the fiscal year ended June 30, 2013 presentation.

2. Cash and Cash Equivalents

At times throughout the year, the Foundation may maintain certain bank accounts in excess of federally insured limits, which is a concentration of credit risk. The risk is mitigated by maintaining deposits in only well capitalized financial institutions.

3. Investments

Fair values and unrealized appreciation (depreciation) of investments at June 30, 2013 and 2012 are summarized as follows:

	2013			2012		
	Cost	Fair Value	Unrealized Appreciation/ (Depreciation)	Cost	Fair Value	Unrealized Appreciation/ (Depreciation)
Held by investment custodians						
Cash and cash equivalents	8,623,554	8,623,554	-	6,403,249	6,403,249	-
Certificates of deposit	585,000	585,000	-	585,000	585,000	-
Mutual funds	30,415,576	34,276,495	3,860,919	26,305,572	29,124,197	2,818,625
Government obligations and corporate bonds	10,414,042	10,464,177	50,135	10,360,559	10,817,627	457,068
Common stocks	11,543,039	15,903,744	4,360,705	12,034,477	14,863,018	2,828,541
Real estate held by the Foundation	338,718	338,718	-	913,415	913,415	-
	61,919,929	70,191,688	8,271,759	56,602,272	62,706,506	6,104,234
Accrued interest included in restricted investments	17,561	17,561	-	23,248	23,248	-
	<u>61,937,490</u>	<u>70,209,249</u>	<u>8,271,759</u>	<u>56,625,520</u>	<u>62,729,754</u>	<u>6,104,234</u>
Included on the Statement of Financial Position						
Investments	28,225,509	30,663,724	2,438,215	23,009,032	24,823,613	1,814,581
Restricted assets-investments	33,711,981	39,545,525	5,833,544	33,616,488	37,906,141	4,289,653
	<u>61,937,490</u>	<u>70,209,249</u>	<u>8,271,759</u>	<u>56,625,520</u>	<u>62,729,754</u>	<u>6,104,234</u>

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended June 30, 2013 and 2012:

	2013			2012		
	Unrestricted	Temporarily and Permanently Restricted	Total	Unrestricted	Temporarily and Permanently Restricted	Total
Interest and dividends income	18,022	573,080	591,102	22,928	548,634	571,562
Net realized and unrealized gains (losses)	18,159	1,260,435	1,278,594	14,214	(65,415)	(51,201)
Total investment return	<u>36,181</u>	<u>1,833,515</u>	<u>1,869,696</u>	<u>37,142</u>	<u>483,219</u>	<u>520,361</u>

Of the bank balances, those funds not covered by federal deposit insurance were covered by collateral held by the pledging banks' trust department.

4. Fair Value of Financial Instruments

The Foundation adopted FASB Accounting Standards Codification Topic 820, "Fair Value Measurements" (Topic 820). Topic 820 requires disclosures that stratify balance sheet amounts measured at fair value based on the inputs used to derive fair value measurements. These strata included:

- Level 1 valuations, where the valuation is based on quoted market prices for identical assets or liabilities traded in active markets (which include exchanges and over-the-counter markets with sufficient volume),

4. Fair Value of Financial Instruments (Continued)

- Level 2 valuations, where the valuation is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market, and
- Level 3 valuations, where the valuation is generated from model-based techniques that use significant assumptions not observable in the market, but observable based on Foundation-specific data. These unobservable assumptions reflect the Foundation's own estimates for assumptions that market participants would use in pricing the asset or liability. Valuation techniques typically include option pricing models, discounted cash flow models and similar techniques, but may also include the use of market prices of assets or liabilities that are not directly comparable to the subject asset or liability.

Fair values of assets and liabilities measured on a recurring basis at June 30, 2013 and 2012 are as follows:

	<i>Assets at Fair Value as of June 30, 2013</i>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Fair Value</u>
Money Markets	8,641,115	-	-	8,641,115
Certificates of Deposit	585,000	-	-	585,000
Mutual Funds:				
Domestic Blended	5,327,325	-	-	5,327,325
Domestic Fixed Income	13,048,256	-	-	13,048,256
Domestic Growth	1,056,405	-	-	1,056,405
Domestic Value	559,376	-	-	559,376
Foreign Blended	3,526,092	-	-	3,526,092
Foreign Fixed Income	1,378,891	-	-	1,378,891
Foreign Growth	2,439,806	-	-	2,439,806
Natural Resources	428,292	-	-	428,292
Real Estate	<u>877,629</u>	<u>-</u>	<u>-</u>	<u>877,629</u>
Total Mutual Funds	28,642,072	-	-	28,642,072
Exchange Traded Funds	5,634,423	-	-	5,634,423
Government Obligations and Corporate Bonds	-	10,464,177	-	10,464,177
Common Stocks-Domestic	15,903,744	-	-	15,903,744
Real Estate	<u>-</u>	<u>-</u>	<u>338,718</u>	<u>338,718</u>
Total	<u>59,406,354</u>	<u>10,464,177</u>	<u>338,718</u>	<u>70,209,249</u>

4. **Fair Value of Financial Instruments** (Continued)

<i>Assets at Fair Value as of June 30, 2012</i>				
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Fair Value</u>
Money Markets	6,426,497	-	-	6,426,497
Certificates of Deposit	585,000	-	-	585,000
Mutual Funds:				
Domestic Blended	6,210,002	-	-	6,210,002
Domestic Fixed Income	12,801,507	-	-	12,801,507
Domestic Growth	787,269	-	-	787,269
Domestic Value	364,109	-	-	364,109
Foreign Blended	2,740,722	-	-	2,740,722
Foreign Fixed Income	1,668,863	-	-	1,668,863
Foreign Growth	1,449,686	-	-	1,449,686
Natural Resources	412,660	-	-	412,660
Real Estate	<u>633,996</u>	<u>-</u>	<u>-</u>	<u>633,996</u>
Total Mutual Funds	27,068,814	-	-	27,068,814
Exchange Traded Funds	2,055,383	-	-	2,055,383
Government Obligations and Corporate Bonds	-	10,817,627	-	10,817,627
Common Stocks-Domestic	14,863,018	-	-	14,863,018
Real Estate	<u>-</u>	<u>-</u>	<u>913,415</u>	<u>913,415</u>
Total	<u>50,998,712</u>	<u>10,817,627</u>	<u>913,415</u>	<u>62,729,754</u>

Investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	<u>2013</u>	<u>2012</u>
Balance-July 1	913,415	673,430
Gains (losses) realized and unrealized	-	-
Purchases, issuances, and settlements	-	239,985
Sales	(574,697)	-
Transfers in and/or out of Level 3, net	-	-
Balance-June 30	<u>338,718</u>	<u>913,415</u>

5. **Fixed Assets**

A summary of the fixed assets at June 30, 2013 and 2012 follows:

	<u>Depreciable Lives</u>	<u>2013</u>	<u>2012</u>
Automobiles	2-3	193,813	192,269
Furniture, fixtures and equipment	3-10	3,518,522	3,458,688
Engineering equipment	3-10	666,682	666,682

5. **Fixed Assets** (Continued)

	<u>Depreciable Lives</u>	<u>2013</u>	<u>2012</u>
Real estate and other	-	<u>136,557</u>	<u>136,557</u>
		4,515,574	4,454,196
<u>Less-accumulated depreciation</u>		<u>(3,359,245)</u>	<u>(3,103,949)</u>
		<u>1,156,329</u>	<u>1,350,247</u>

Depreciation of \$311,702 and \$305,003 was recorded for the years ended June 30, 2013 and 2012, respectively.

6. **Contributions Receivable**

Contributions receivable, net, is summarized as follows as of June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Unconditional pledges expected to be collected in:		
Less than one year	340,853	115,290
One year to five years	939,980	1,755,939
More than five years	-	-
	<u>1,280,833</u>	<u>1,871,229</u>
<u>Less-discount on future contributions receivable</u> (discount rate of 0.80% and 0.37% in 2013 and 2012, respectively)	(4,436)	(2,499)
<u>Less-allowance for uncollectible contributions</u> receivable	<u>(141,168)</u>	<u>(83,653)</u>
Contributions receivable, net	<u>1,135,229</u>	<u>1,785,077</u>

7. **Notes Payable**

Notes payable consist of the following at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Note payable to Community Trust Bank for construction of football stadium video board dated November 2, 2009, original amount of \$2,050,000, variable rate interest at prime rate (3.25% at June 30, 2013 and 2012, respectively, not to exceed 5.75%), payable in nine semi-annual pay- ments of \$95,000, and one final payment of \$1,461,960, matures July 15, 2014.	1,578,013	1,711,820
Note payable to GMAC for automobile, original amount of \$41,290, interest at 5.75%, payable in 48 monthly payments of \$967, matures June 2014.	<u>10,103</u>	<u>21,734</u>
	<u>1,588,116</u>	<u>1,733,554</u>

7. Notes Payable (Continued)

Notes payable maturities are as follows:

Year Ended June 30,	
2014	150,673
2015	<u>1,437,443</u>
	<u>1,588,116</u>

Interest paid for the years ended June 30, 2013 and 2012 was \$55,873 and \$61,076, respectively.

8. Transactions with Louisiana Tech University

Louisiana Tech University provides to the Foundation, without cost, services for the administration of the Foundation in the form of personnel. In addition, Louisiana Tech University provides, without cost, certain other operating services associated with the Foundation. These services are valued at their actual cost to Louisiana Tech University. For the year ended June 30, 2013, contributed personnel costs and operating services were determined to be \$551,259 and \$2,527, respectively. For the year ended June 30, 2012, contributed personnel costs and operating services were determined to be \$900,722 and \$2,795, respectively. The amounts for these services have been reflected as contributed services revenue and corresponding general administrative services and fundraising expenses in the accompanying financial statements.

For the years ended June 30, 2013 and 2012, expenses totaling approximately \$5,867,400 and \$4,502,610, respectively, were paid directly to or for the benefit of Louisiana Tech University.

Funds administered by the Foundation on behalf of Louisiana Tech University are not commingled with funds belonging to the Foundation. Classified as amounts due to Louisiana Tech University at June 30, 2013 and 2012 is \$38,475,494 and \$37,203,895, respectively, related to certain endowed chairs and professorships matched by the State of Louisiana. Initially, the donor portion of these funds is recorded as contributions to the Foundation. Once the state matching is received, the donor portion is deducted from the permanently restricted, temporarily restricted, and unrestricted net assets of the Foundation and reflected as due to Louisiana Tech University.

The Foundation has leases with Louisiana Tech University to provide parking for the campus. For the years ended June 30, 2013 and 2012, total lease income of \$-0- and \$5,917 was received by the Foundation. As of the year ended June 30, 2013, the Foundation had sold all of these properties to the State of Louisiana for the benefit of Louisiana Tech University thus extinguishing the lease agreements.

Various other services and facilities are contributed to the Foundation, the values of which are not readily determinable and, therefore, are not reflected as contributions or expenses in the accompanying financial statements.

9. Commitments

As of June 30, 2013 and 2012, there was approximately \$205,504 and \$222,667, respectively, in awarded but unpaid scholarships, which were funded subsequent to year-end.

10. Annuities Liability

The Foundation receives donations through split-interest agreements with contributors. These split-interest agreements specify that the donation is made in return for an individual or joint annuity for the remaining lives of the contributors. The difference between the fair market value of the assets received and liability under the annuity is recognized as revenue in the year received. Upon the death

10. Annuities Liability (Continued)

of the contributor, the remaining liability, if any, is recognized as revenue. The Foundation has received ten donations under such agreements that result in an annuities liability totaling \$308,215 and \$309,394 at June 30, 2013 and 2012, respectively. The liabilities were calculated using discount rates of 8.0%, 4.9%, 5.0%, 6.0%, and 3.25%.

11. Multimedia Sponsorship Rights

On August 28, 2008, the Foundation entered into an agreement with Louisiana Tech University ("University") for the exclusive promotion and management of multimedia sponsorships rights for Louisiana Tech University Athletics. The term of the agreement is July 1, 2009 through June 30, 2019. The agreement indicates that the Foundation will contract with a third party company to sell multimedia sponsorship rights on behalf of Louisiana Tech University Athletics. As payment for rights granted under this agreement, the Foundation is required to pay the University an annual minimum fee of \$200,000. Future minimum payments to the University related to this agreement are:

Year ended June 30,	
2013	200,000
2014	200,000
2015	200,000
2016	200,000
2017 and thereafter	<u>600,000</u>
	<u>1,400,000</u>

On November 25, 2008, the Foundation entered into an agreement with LA Tech Sports Properties, LLC ("Learfield"), a Missouri limited liability company owned by Learfield Communications, Inc. with respect to the licensing rights related to the promotion of Louisiana Tech University Athletics. The term of the agreement is July 1, 2009 through June 30, 2019. As payment for the rights granted under this agreement, Learfield will pay the Foundation an annual minimum guaranteed payment of \$645,253 for the fiscal years 2012 and 2013, and payments of \$655,253 each year for the remainder of the contract. Payments of \$645,253 were received under this agreement for the fiscal years ended June 30, 2013 and 2012, respectively, and recorded as temporarily restricted other income. At June 30, 2013 and 2012, accounts receivable and deferred revenue of \$3,931,518 and \$4,576,771, respectively, were recorded related to this agreement using a net present value calculation with an average discount rate of 2.25%.

12. Endowed Net Assets

The Foundation has established prudent investment and spending policies with the objective of maintaining the purchasing power of its endowed assets in perpetuity and to provide a stable level of support to the beneficiaries. To achieve this objective, the Foundation's asset allocation strategy is reviewed periodically and adjusted to target a total return that covers inflation, administrative expenses, and spending allocations, while minimizing volatility.

Private endowed contributions received for professorships and chairs are included in endowed net assets. Certain endowed funds are provided by the State of Louisiana as a match to these qualifying private endowed contributions. Once the match is received, the private endowed funds along with the matching endowed funds are transferred to the Due to Louisiana Tech University liability account. These endowed assets are further subject to the investment and spending policies established by the Louisiana Board of Regents, which has statutory authority to administer the matching funds program.

A spending rate is determined by the Foundation's Board of Directors, with consideration given to market conditions, the spending levels of peer institutions, and historical returns. The objective is to

12. Endowed Net Assets (Continued)

provide relatively stable spending allocations. The spending rate approved by the Board for the fiscal year ended June 30, 2013 is 3.5%. Prior state law dictated that no portion of the corpus (original amount of donation) of the endowed assets shall be allocated for spending. However, in June 2010, the state legislature passed the Uniform Prudential Management of Institutional Funds Act (UPMIFA). This act changed the law regarding spending in endowments, to allow for a portion of the corpus to be spent.

The Foundation classifies as permanently restricted net assets the original value of gifts donated for permanent endowment, any subsequent gifts to such endowments, and accumulations subsequently made at the direction of the applicable donor instrument.

Endowment fund net asset composition as of June 30, 2013:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, June 30, 2012	-	1,832,773	19,094,481	20,927,254
Contributions	-	-	3,651,146	3,651,146
Income (loss) on long-term investments	-	954,948	131	955,079
Net appreciation/(depreciation)	-	691,736	-	691,736
Other income	-	-	35,716	35,716
Released from restriction	-	(898,009)	(72,257)	(970,266)
Assets dedicated to LA Tech University	-	-	-	-
Endowment net assets, June 30, 2013	<u>-</u>	<u>2,581,448</u>	<u>22,709,217</u>	<u>25,290,665</u>

Endowment fund net asset composition as of June 30, 2012:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, June 30, 2011	-	2,408,360	18,730,669	21,139,029
Contributions	-	-	663,759	663,759
Income (loss) on long-term investments	-	392,712	-	392,712
Net appreciation/(depreciation)	-	(63,715)	(468)	(64,183)
Other income	-	6,106	64,102	70,208
Released from restriction	-	(910,690)	(243,581)	(1,154,271)
Assets dedicated to LA Tech University	-	-	(120,000)	(120,000)
Endowment net assets, June 30, 2012	<u>-</u>	<u>1,832,773</u>	<u>19,094,481</u>	<u>20,927,254</u>

13. Cooperative Endeavor

The Foundation, in conjunction with the City of Ruston, was approved for a \$2 million federal grant through the United States Department of Commerce. The grant was used to help fund the Enterprise Campus Infrastructure Project, and more specifically, the Homer Street Corridor Project. The project began in the fall of 2010 and was completed in early 2012. Receipts and disbursements were netted against each other and were not shown at gross values on the statement of activities. The project improved the City of Ruston's property, which will indirectly benefit Louisiana Tech University as it has property that is located along Homer Street. The cost was not recorded as a capital asset for the Foundation as the property is owned by the City of Ruston and the Foundation acted in an agency

13. Cooperative Endeavor (Continued)

capacity only. Total receipts and disbursements on the grant were, \$-0- and \$-0-, respectively, for the year ended June 30, 2013 and \$728,154 and \$709,764, respectively, for the year ended June 30, 2012.

An additional \$175,008 above the grant award was expended by the Foundation in fiscal year 2012 to complete the project. The amount was reimbursed by the City of Ruston in accordance with the cooperative endeavor agreement. Those funds were treated in the same manner as the grant funds for financial statement presentation.

14. Subsequent Events

In accordance with FASB Accounting Standards Codification Topic 740 "Subsequent Events," the Foundation evaluated events and transactions that occurred after the statement of financial position date but before the financial statements were made available for issuance for potential recognition or disclosure in the financial statements. The Foundation evaluated such events through September 5, 2013 and noted no such subsequent events

OTHER REPORTS

HEARD, McELROY, & VESTAL

LLC

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September 5, 2013

The Board of Directors
Louisiana Tech University Foundation, Inc.
Ruston, Louisiana

**Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with Government Auditing Standards**

Independent Auditor's Report

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Louisiana Tech University Foundation, Inc., which comprise the statement of financial position as of June 30, 2013, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 5, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Louisiana Tech University Foundation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Louisiana Tech University Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Louisiana Tech University Foundation, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Louisiana Tech University Foundation, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an

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opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Heard, McElroy & Vestal, LLC

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2013

A. Summary of Audit Results

1. The auditor's report expresses an unmodified opinion on the basic financial statements of Louisiana Tech University Foundation, Inc.
2. No material weaknesses or significant deficiencies relating to the audit of the financial statements were reported.
3. No instances of noncompliance material to the financial statements of Louisiana Tech University Foundation, Inc. were disclosed during the audit.
4. Louisiana Tech University Foundation, Inc. was not subject to a federal single audit for the year ended June 30, 2013.

B. Financial Statement Findings

No matters were reported.

LOUISIANA TECH UNIVERSITY FOUNDATION, INC.
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
FOR THE YEAR ENDED JUNE 30, 2013

No matters were noted in the prior year.